

**Stephen Smith**

113 Alps Road

Athens, GA, 30606

(706) 779 -1189

stephen.smith@gmail.com

www.linkedin.com/in/stephensmith

April 6, 2010

Ms. Angi Brewer

Director of Human Resources

Ultimate Fighting Championship

2960 W Sahara Ave

Las Vegas, NV 89102

Dear **Ms. Brewer**:

Competition, especially in sports, brings out the best in me. As a 4-year letterman on a nationally ranked top-30 Division I NCAA Men's Basketball Team, nothing propels me more than a fast-paced, challenged, team-oriented environment. There is a "sports-gene" in my genetic makeup, as I have three siblings who are also student athletes in basketball and volleyball. Sports and academics are a way of life for me.

Passionate about athletics and sports since I was a toddler, I am seeking an internship and career in a sport management environment where I can thrive and utilize my strengths which include being personable, connecting with people, creativity, and a born leader.

As a student in the University of Georgia's Sport Management Program, I believe an opportunity to intern at the Ultimate Fighting Championship would enhance my studies by providing hands on training in a highly competitive, world class sports organization.

As you can see, I have extensive academic training in business but also experience as an athlete and a leader at the University of Georgia. While serving as Co-Vice President on the University of Georgia's Student Athlete Advisory Committee (UGA SAAC), I've demonstrated my proficient communication and organization skills while also enhancing a social media presence for UGA SAAC. I am technically proficient on both Apple and PC computers, as well as all Microsoft Programs.

A native Floridian, I've moved over five times and lived in four different states. I am adaptable to change. In fact, new sights and new surroundings motivate me. Growing up in a big family and participating in athletics, I am comfortable and actually flourish in a team environment. Being a student athlete most of my life, I have exceptional time management skills. I understand the importance of goal setting and diligence to attain high achievements. I am confident that I can contribute to UFC's Sponsorship Activation team.

I would welcome an internship with the Ultimate Fighting Championship. I look forward to hearing from you.

Sincerely,

**Stephen Smith**